

# ERHAN KIRANER

GLOBAL EVENTS AND STAKEHOLDER RELATIONS EXPERT • AVAILABLE TO RELOCATE • +90533 341 90 50

## ◦ DETAILS ◦

Available to relocate  
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## ◦ LANGUAGES ◦

English  
Turkish



## PROFILE

An experienced and results-driven Global Event and Stakeholder Relations expert with 15+ years of expertise across the Middle East, Africa, Asia, Europe, and the USA regions. Has executed high-profile events in over 50 countries and facilitated events for 50+ to 5000+ attendees. Partners with both internal and external C-Suite Executive members to enhance, develop, and secure long-term growth, financial stability and champion best practices. Led end-to-end project management programs for many initiatives, overseeing every phase from planning to execution. Optimized resources and managed cross-functional teams to ensure seamless delivery. Driving operational efficiency and maximizing ROI through strategic planning, operational excellence, and teamwork. A strong leader who thrives under pressure, foster relations with teams and stakeholders to achieve combined vision and common goals.



## EMPLOYMENT HISTORY

### Global Event Director and Stakeholder Relations Lead at INTERNET CORPORATION for ASSIGNED NAMES and NUMBERS (ICANN)

July 2018 — May 2024

- Part of the senior management team and responsible for the delivery of impactful and high-profile events globally; across The Middle East, Africa, Asia, Europe and USA regions.
- Provided expertise and senior-level consultation on large-scale event strategy, project management, engagement and communication programs. Managed over 100+ events annually for 50+ to 5000+ attendees.
- Led the annual strategic planning process of regionally focused events by working closely with the Government Engagement and Policy Development teams.
- Designed event concepts, themes, and formats that reflected company values and adapted to diverse international audiences and cultural contexts.
- Created event project strategies, speaker and attendee acquisition programs, event blueprints and performance benchmarks; that ensured all events were executed on time, within budget and to the highest standards.
- Oversaw the end-to-end event management process, including venue selection, contract negotiation, budget planning, and vendor coordination, ensuring timely and cost-effective delivery.
- Served as the primary liaison with government agencies, embassies, and regulatory bodies to build and maintain relations for the success of events and outreach activities.
- Advised on and implemented protocols for interacting with government officials, VIPs, and international dignitaries.
- Worked closely with Communications team to organize press conferences, generate press releases, reactive, proactive messaging, and drafting talking points for the Executives for all events.
- As part of the Stakeholder Engagement team, worked closely with the Government Engagement and Policy Development teams to build/maintain relations with institutions, NGOs, think tanks, corporations for partnerships.

### Senior Global Event Manager and External Relations Officer at INTERNET CORPORATION for ASSIGNED NAMES and NUMBERS (ICANN)

November 2016 — July 2018

- Part of the Global and Local internal event management team. Partnered with internal stakeholders, translated their event requirements into impactful event strategies, plans and programs.
- Led creative brainstorming session, devised internal event pitches & presentations and secured buy-in from senior leadership.
- Managed the end-to-end event lifecycle, from concept development and speaker acquisition to budgeting, logistics, and post-event ROI analysis.
- Managed a portfolio of over 50+ vendors, ensured consistent performance, compliance with quality standards, and alignment with project objectives. Conducted regular evaluations, negotiated favorable terms, and fostered strong partnerships.
- Secured and negotiated high-value sponsorships deals, built strategic partnerships and developed tailored sponsorship packages.
- Developed and implemented a comprehensive framework for government, dignitaries and VIP protocol, created policies and a detailed procedural handbook that guided interactions. Ensured all processes adhered to formal standards.
- Developed and managed event budgets, optimized resources and maintained cost-effectiveness.
- Conducted financial analysis and tracked expenses against budgets, ensured alignment with fiscal goals and reported on financial performance & ROI post-event.

#### Global Event Manager at INTERNET CORPORATION for ASSIGNED NAMES and NUMBERS (ICANN)

October 2013 — November 2016

- Designed, planned and executed tailored and geographically specific events. Collaborated with local and global team.
- Managed the full event lifecycle, from concept development through to vendor selection and on-site execution.
- Created engaging event agendas and secured guest speakers. Implement audience engagement strategies, which included interactive elements, networking opportunities that elevated attendee experience.
- Provided advice on visa requirements, facilitated the visa application process, and liaised with government and local authorities to ensure compliance and expedite approvals.

#### Regional Sales Manager, Middle East at REGUS

January 2011 — October 2013

#### Business Travel and Corporate Events Manager at The Ritz-Carlton Istanbul

September 2009 — September 2010

#### Event and Operations Manager at Hotel Les Ottomans

January 2007 — September 2009

#### Business Development Manager at Intercontinental Hotels Group

September 1999 — January 2007

### EDUCATION

#### Bachelor's Degree in Social Sciences - Tourism and Hotel Management, Istanbul University

Tourism and Hotel Management